

CUSTOM-DESIGNED SUPPORT FOR YOUR INNOVATION PROJECTS



From new ideas to product development, we provide wide-ranging expertise and technical proficiency in the food, dietary and cosmetics sectors.

ALLAND & ROBERT SERVICES: AN OUTSOURING PROGRAMME FOR YOUR RESEARCH & DEVELOPMENT

Founded and operated by Alland & Robert, pioneers in natural plant gums and a leading international name in natural plant exudates.

We provide custom-designed support for your innovation projects, resolving issues using methods and tools specifically adapted to your needs.



INNOVATION SOLUTIONS



HUMAN EXPERTISE



TECHNICAL
AND SCIENTIFIC
RESOURCES



STREAMLINE YOUR APPROACH AND DETERMINE YOUR MARKET OPPORTUNITIES

We take into account the challenges and current trends in your specific market:

- Clean Label and naturalness
- Promoting vegan products
- Nutrition
- Improving the Nutri-Score
- Nutritional claims
- Ingredient substitutions



FOOD PRODUCTION AND DIETARY SECTOR

Let's work together to create the food of the future, through cooperative collaboration that will enable us to meet the expectations of your consumers.

- Conceptualisation and development to work for you
- Recipe optimisation
- Improvement of nutritional profiles or Nutri-scores
- ✓ Guidance in substituting animal products



COSMETICS SECTOR

The cosmetics sector is constantly reinventing itself with the goal of boosting sustainability and naturalness. In order to contend with these various market challenges, we put our experience and expertise in cosmetic ingredients to work for you.

- ✓ Formulation assistance
- Application of our 100% natural plant-based hydrocolloids
- ✓ Guidance in substituting synthetic products.



PUTTING OUR TECHNICAL EXPERTISE TO WORK FOR YOU

- Establishing a design of experiments or analysis of primary components/formula optimisation
- Cutting-edge equipment:
 high-pressure homogenizer, ultrasonic
 homogenizer, laser diffraction analyser,

texture analyser, rheology software

- Access to academic resources
 via university partnerships
 (IATE Montpellier, URCOM Le Havre)
- Establishing practical partnerships for production in technical centres based on your needs
- Design thinking:
 setting up workshops in your new
 applications laboratory holding webinars
 with the innovation teams to encourage
 the emergence of creative ideas and
 deeper understanding of your needs
 (confectionery, beverages, dairy products,



SUPPORTING YOUR COMMERCIAL AND MARKETING STRATEGY

fibre supplements, etc.)

- Market studies and trends
- Targeted studies based on your client needs: compatibility, synergies, rheology, etc.
- Access to R&D platforms around the world through our network of agents, providing tangible solutions adapted to new formulation projects
- Marketing support
 to showcase the introduction of our gums into your products
- Regulatory and health assistance

UNIQUE EXPERTISE: EMULSIONS AND ENCAPSULATION

- Formulation assistance regardless of the application
- Laser diffraction analysis
- Stability testing



WHY CHOOSE US?

Founded in 1884, Alland & Robert is a family-run French company, and a pioneer in natural tree exudates. Our company is widely renowned in the field of natural gums, which are a commonly used ingredient in consumer products around the world. We have a long history of working with major industrial groups, and export to over 70 countries.



UNIQUE TECHNICAL EXPERTISE IN NATURAL GUMS



APPLICATION AND RESEARCH LABORATORY



INTERNATIONAL COLLABORATION VIA A NETWORK OF R&D PLATFORMS



DEDICATED TEAM AND **CUSTOM-DESIGNED SERVICES**



PARTNERSHIP WITH A FUNDAMENTAL RESEARCH UNIVERSITY



INNOVATIVE DRYING FACILITY IN OUR FACTORY



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