



Alland & Robert and Sayaji to jointly collaborate on acacia gum production in India.

Paris, France – October 11, 2018 – S.D.P.A., the holding company which owns French leader in natural gums Alland & Robert, is partnering with Indian based company Sayaji Industries Limited to form a Joint-Venture.

The main goal of this collaboration is to manufacture locally and supply spray dried acacia gum for the growing Indian market. Alland & Robert, a company that has been an expert in this field since 1884, will provide technological know-how for the processing of the acacia gum in order to offer the best quality product for this fast-evolving market.

Acacia gum, also known as gum Arabic or E414, is a natural, safe and healthy ingredient used in flavors, beverages, confectionery, dairy, bakery, dietary products, pharma and cosmetics among others. Acacia gum is today found in thousands of day-to-day products all over the world. In India, acacia gum is also purchased directly by consumers at their local markets to cook traditional meals. The local business opportunities are large and diverse in this fast-growing economy.

Anne-Sophie Alland, head of strategy and development at Alland & Robert, says: *“The Indian acacia gum market is complex, aiming at both the industry and final consumers. This joint venture is a great opportunity for Alland & Robert to dive into the Indian market with a local partner. Sayaji Industries Limited is also a family-owned company with the same values of hard work and business agility as Alland & Robert; thus they are a natural partner for us.”*

Sayaji Industries Limited already has a strong foothold and a steady reputation in the Indian food industry with its large corn wet milling business, and is therefore a natural choice of partner for Alland & Robert. The two companies have entered into a Memorandum of Understanding and they will sign a definitive agreement beginning of 2019.

Press contact: Violaine Fauvarque, Marketing Manager
v.fauvarque@allandetrobert.fr
Ph : +33 1 44 59 21 00

About Alland & Robert (<http://www.allandrobert.com>)

S.D.P.A

ALLAND & ROBERT

S.D.P.A, the holding company which owns 100% of Alland & Robert's shares, is investing in the Joint-Venture with Sayaji Industries.

Created in 1884, Alland & Robert is a family company based in Normandy, France. The company is an international leader on the natural tree exudates market with a strong focus on acacia gum, an entirely natural additive or ingredient.

Alland & Robert exports over 85% of its turnover in 70 countries through a network 37 distributors, and has tripled its turnover over the last 10 years. The company has continually invested to increase its manufacturing capacities and has built up 3 spray drying towers respectively in 2002, 2007 and 2013. Alland & Robert now employs 70 people on 3 sites in France: 2 manufacturing facilities in Normandy and administrative offices in Paris. In March 2018, Alland & Robert opened brand new offices in Normandy including a state-of-the-art physicochemical laboratory and a technological platform for applications research and customer training.

Alland & Robert offers its clients the best quality of natural gums thanks to:

- A large network of raw material suppliers in Africa to ensure safety of supply
- An ambitious quality insurance policy including the highest standards from international certifications
- A fully dedicated R&D team with high technology equipment and partnerships with internationally recognized universities
- A commitment towards sustainability and an active corporate responsibility action plan

About Sayaji Industries Limited (<http://www.sayajigroup.in>)

SAYAJI

Founded in 1941, Sayaji Industries Limited, through its flagship unit Maize Products, is a pioneer in the corn wet milling business and is one of the largest exporters in the starch industry. For more than seven decades the Group has been manufacturing and selling starches, its derivatives and other by-products to blue chip MNCs and renowned local companies.

Sayaji IngriTech LLP is a manufacturer of spray dried food powders with a state-of-the-art facility producing acacia gum powder and non-gum based products such as tomato powder, fat/oil based powders and cheese powder.

The flagship unit Maize Products caters to several industries including textile, food & beverage, paper, paint, pharmaceutical, and confectionery. Sayaji Industries through its subsidiaries & affiliate companies is also involved in hybrid seeds, real estate, packaging solutions, and manufacturing of specialized functional ingredients.

The Group has its offices at Ahmedabad, Mumbai, Delhi, Chennai, Kolkata and Dubai (UAE) with a robust network of agents pan India, Africa & the Middle East.